



[Click to view this email in a browser](#)

News and Views | Industry Updates

December 2012

Transportation Compliance Associates, Inc.

www.Hazmat-1.com

Transportation Compliance Associates Inc. 
Developing Partnerships In Compliance Safety

Looking Back at 2012

Dear Valued Customers and Partners:

I hope this newsletter finds you well and enjoying the Holiday Season. 2012 seemed to fly by quickly, and before you know it we will be deep into 2013. All of us at Transportation Compliance Associates, Inc. would like to take this opportunity to **thank you for your support** this past year. We look forward to working with you in 2013.

We are dedicated to providing you with quick and professional answers to all your hazmat needs. To some of our clients, we are simply a training company, but as most of our clients know, we provide much more than trainings. TCA is professionally staffed with industry experts experienced in trade compliance, supply chain management, database management, toxicology, regulatory compliance, trans-loading operations, rail rate negotiations, rail safety, and tank car and tank truck operations. With 2013 just days away, we have been mindful of the new OSHA/GHS regulations that will affect our clients in the New Year. Because of this, our staff has been working tirelessly to assist in SDS development and GHS training.

We view 2013 to be full of new opportunities, new regulations, and new success. I think you will find this newsletter helpful and trust that many of our professional developments can be beneficial to you as you work toward continued success in 2013. In the New Year, TCA will keep our commitment to proactively addressing hazmat operations. We invite you to be proactive with us.

We wish you and your loved ones the very best this holiday season – may you be filled with happiness, health, and prosperity.

In This Issue...

Looking Back at 2012

Proactive Programs

12 Gifts of Compliance

Out with the Old, In with the New

Corporate News

Personal Perspective

Are You Ready to

**Your Partners in Compliance Safety,
Karen Alston & The Entire TCA Team**

Get Compliance Working For You

When was the last time you went through your compliance checklist? Have you stopped to think whether your compliance program is reactive or proactive? In the coming New Year, make a resolution and a commitment to safety, profitability, and success – start with a program that works *with and for you*.

TCA is uniquely positioned to provide companies with a compliance program that can be customized to meet their specific needs – it's a value to their operations and their bottom line. Designed to provide companies with total hazardous materials, oversight, TCA's [Hazmat Compliance Program](#) works to ensure all regulatory requirements are met for the client's operations. Regardless of whether you are a manufacturer, distributor, transporter, or importer of hazardous materials or dangerous goods, the Hazmat Compliance Program can be customized to specific applications to provide total coverage based on your specific applications.

TCA has found that today's regulatory landscape demands companies become familiar many different requirements from federal, state and local entities. Hazardous materials are just one component of federally mandated requirements and, in most cases, do not necessitate a full-time manager to oversee that function. Even so, in today's regulatory climate, especially since the 9/11 terrorist attacks, hazardous materials are being scrutinized now more than ever – causing special attention to be given to all hazardous materials operations.

Having a qualified and experienced professional on your side is imperative to promoting compliant operations and remain on target as all companies face vulnerabilities. As a part of the Hazmat Compliance Program, TCA will evaluate your operations, conduct an audit of those operations, and provide you with a hazmat program customized to your needs.

The cost is then spread across a three-year contract and provides complete coverage for those three years at a price less than 1/4 to 1/3 the cost of a full time hazardous materials manager.

The program can provide the following:

be Proactive?

**Want to Learn
More?**

**Contact TCA Now
for Support!**

Office: 724-899-
4100

Toll Free: 855-637-
9566

www.Hazmat-1.com
info@hazmat-1.com

- Annual Hazmat Registration
- Annual Operations Audit
- All Hazmat Training for rail, truck and non-bulk shipping
- All International Shipping Training
- Bill of Lading Reviews
- Hazard Classification of products
- Package marking and labeling reviews
- Rail track safety training and procedure development
- Driver Qualification files and procedures
- Mechanical file development and procedures
- Regulatory updates
- GHS/SDS Training
- RCRA Training
- HAZWOPER Training
- Driver drug and alcohol training
- Incident investigation (rail and truck)
- Emergency Response Training
- And more!

Our professionals carefully develop a program specific to your needs. Staying on top of regulations, promoting safe workplaces and operations, and success throughout your organization begins with a proactive approach to compliance. In 2013, stay on track and meet your targets with TCA on your side.

New Regulatory Changes for the New Year

ORM-D

2013 brings the deprecation of ORM-D which allowed a shipper to ship products deemed dangerous or hazardous without having the proper regulatory information. In addition to this, over the next two years, companies will be required to meet the new Globally Harmonized System (GHS) adopted by the United States and foreign countries for their products and employees, thus impacting trade compliance. See more information below about GHS and what it means for you.

GHS

The Occupational Safety and Health Administration (OSHA) recently adopted the Globally Harmonized System (GHS) into their Hazard Communication Standard (HCS). As a result, employers and chemical manufacturers must comply with the new regulations and standards. Among the many changes, the most notable changes likely to affect your business operations are material safety data sheets (MSDS) changing to safety data sheets (SDS) and the implementation of GHS practices.

Are You in Need of
Product Label Tags?

Get Ready for GHS
Today!

Contact TCA Now!

Go Social with Us!





Those companies affected by GHS [must train all employees in the new regulations](#) by **December 1, 2013**. This leaves less than a year to learn the new regulations, apply new classifications, replace data sheets, and update labels.

TCA offers **GHS training** (online and on-site) and **NEW product label tags**.

Register for Training Today! Call TCA Toll-Free: 855-637-9566
Inquire about Our Group Rates

12 Rules of Compliance TCA Gives to You



It's the season of giving, and here at TCA our Vice President and Senior Certified Hazardous Materials Manager, Mike Alston, has **12 Rules of Compliance** to help keep your operations smooth, safe, and efficient now and in the New Year!

12 – Complete your Annual Hazmat Registration and have an Annual Operations Audit.

11 – Keep an organized catalog of your products with their hazard classifications for shipping.

10 – Give your employees the gift of safety – Have your employees trained for a thorough understanding of the regulations affecting their operations. A safe workplace is a productive workplace – and that's a gift that keeps on giving.

9 – Mark your modes of transport with the appropriate labels – Product Label Tags help comply with transportation regulations.

8 – Do you have a security plan in place? Develop a plan that works for your facility.

7 – Conduct Bill of Lading Reviews.

- 6 – Organize and keep files of all driver records.
- 5 – Review Trade Compliance regulations to make sure your shipments are not getting stopped at ports and borders – costing you time and money. This can all be avoided with a Trade Compliance Review.
- 4 – Use a Complete Hazmat Program for your organization. This helps keep account of your operations and helps meet all regulations to avoid complications.
- 3 – Have a mock audit conducted at your facility. A mock audit helps point out areas where you are exceeding or can use improvement. This will lead to the avoidance of costly fines when a government agency audits your facility.
- 2 – Don't let your training certification expire (DOT certification is good for a duration of 3 years from the official training date, IATA certification is good for a duration of 2 years from the official training date, IMDG certification is good for a duration of 3 years from the official training date, RCRA certification is good for a duration of 1 year from the official training date.)
- 1 – Rely on TCA for hazmat consultation. Regulations are daunting to oversee, and we have experts on staff to address your concerns, answer your questions, and help you achieve compliance.

Corporate News: Online Trainings Reach Many

TCA has been awarded a contract to provide online multimodal hazardous materials training to the Seattle-based Pacific Marine Environmental Laboratory.

The Pacific Marine Environmental Laboratory will receive hazardous materials compliance training in accordance with the Department of Transportation regulations and Dangerous Goods training in accordance with the regulations set forth by the International Air Transportation Association and International Maritime Dangerous Goods Code. The three training series will reach over 100 individuals throughout a ten month period.

This contract allows TCA's tenured hazmat consultants to reach others in ways unlike any before. "We are excited to begin offering this new learning series," said TCA President, Karen Alston. ***"Our team has been working tirelessly to make our trainings easily accessible and readily available.*** Knowing we can provide this service, in light of ever changing regulations, is a valuable asset to those at the laboratory."

The E-learning series comes as an extension of TCA's on-site and webinar hazardous materials training programs. After consideration of the upcoming regulatory changes, TCA saw the need to diversify their offerings and enhance their current training programs. This comes at high demand for training in accordance with OSHA's 2013 implementation of the Globally Harmonized System.

Personal Perspective

By: Jocelyn Grecko, Special Projects Coordinator

Having a partner in your side when it comes to compliance is always beneficial. While regulations are always changing, the fact that you and your colleagues face these regulations doesn't change – neither does the fact that the Federal Government mandates that you be trained in these regulations. ***Having a partner on your side is one thing – having a trainer on your side is another.***

At a recent on-site training for a leading nuclear power company, TCA provided what Certified Hazardous Materials Manager, Mike Alston, likes to call “a full dose learning experience.” The training did an excellent job of highlighting multimodal transportation regulations for hazardous materials. The day of training began promptly at 9AM and lasted until about 4PM with a break for lunch. Not only was it a thorough presentation, it was an interactive experience for the parties involved.

Mike took time to present the regulations, answer questions, and discuss hypothetical scenarios. By utilizing his media presentation and writing on the board to provide examples, Mike led the training session for 12 employees. Time was provided for a review of any material the trainees required. This training approach is part of the ***TCA difference***. Our on-site trainings are interactive, provide the chance to dialog, and offer a unique experience for each client.

Not only do the customization and accommodations made throughout the training make TCA unique, they are also indicators of how TCA has their clients' best interest at heart. It's rare that you find a personal approach in teaching, yet Mike works to make sure TCA lives up to the standards of being a reliable compliance partner.

After writing his name and contact information on the board, Mike told the class that he is available for continued support. The training extends beyond the classroom. “Please call us,” he said, letting the class know TCA is available to answer questions and serve as a resource.



Too often, companies are forced into cookie cutter solutions without being given the proper and most relevant information. Developing a training or compliance program

that is "one-size fits all" is not sufficient for companies or successful operations. TCA recognizes the need for trainings and programs that work with and for their clients. We believe that each client is unique and that unique clients deserve unique solutions – this is why we have developed customized training programs, to make the learning experience more valuable and worthwhile. By knowing the products you work with, TCA can develop a training program that is comprehensive and works for you.

Clients and challenges are unique, that's why TCA **develops unique solutions.**

Employee Spotlight

Collectively, TCA's team has more than 300 years of hands-on industry experience. Our [professionals](#) have distinguished reputations in the industry. This makes us unique and allows us to customize our services to our clients.

This month, meet **Jason Apsokardu**, Rail Analyst and Classification Specialist.

What is your role at TCA? I am TCA's Rail Analyst and also a Hazardous Materials Classification Specialist.

What is your background in the industry? My introduction to Hazardous Materials came in 1997 when I worked as a shipper for an analytical equipment manufacturer and distributor. In 2006, I went through TCA's training program which provided me an in depth understanding of the regulations governing various modes moving hazardous materials. For the past year and a half, I spent a large portion of my time classifying hazardous materials of clients using TCA's data management for regulatory compliance.

Explain the project you are currently working on: I currently support TCA's rail support and management business by tracking and tracing our clients' railcars. I also provide up to date reporting of railcars to our clients so that they can inform their customers or schedule loading or unloading activities at their plants.

Why is your project an important part of customer service and what we do here at TCA?

Clients receiving our services need thorough and timely information for their products to be in shipping and compliance. My job is to ensure they receive that information. Our ability to provide on time accurate information saves the customer money and improves their fleet utilization.

Quote about TCA: TCA allows me to work in an industry that, until recently, has been taken for granted. I do not think people realize how much is involved in getting a product from the plant onto the shelves and to the homes of everyday consumers or from one industrial customer to another.

Transportation Compliance Associates, Inc.

www.Hazmat-1.com

Toll Free: 855-637-9566 | Office: 724-899-4100 | Email: info@hazmat-1.com

If you no longer wish to receive these emails, please reply to this message with "Unsubscribe" in the subject line or simply click on the following link: [Unsubscribe](#)

Transportation Compliance Associates
1340 State Rte 30
Clinton, Pennsylvania 15026
US

[Read](#) the VerticalResponse marketing policy.

